

INSIGHT
ADVISORS PRIVATE LIMITED

**FINANCE RECRUITMENT
MADE EASY**



ABOUT COMPANY

Insight is one of the top tier finance recruiting firm with expertise in sourcing & placing the finest accounting and finance talent in permanent, temporary, contract and interim positions based on the needs of our clients.

Our driving goal is to help our clients find the right candidates capable of delivering results. The recruiters we have at Insight, are professionals who understand all it takes to deliver efficient results, while also building relationships that will last a lifetime.

Insight Advisors was founded in 2021. The milestone and success we have achieved so far has been as a result of our adherence to high quality standards and unflinching commitment to excellence. Our major drive is to create an enabling environment which will stimulate integrity, individuality, growth as well as financial rewards for those who truly deserve it.

Our major selling points are our commitment to excellence and our skill for creating cordial relationship between our clients and candidates. No matter how unique your needs may be, we will always be here to help you.



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MEET OUR LEADERS



Neeta Valecha
Co-Founder & CEO

Neeta qualified in the year 2004. She is also a Registered Valuer with more than 20+ years of Audit and Business valuation experience. She has been an All-India Merit Ranker (AIR) securing 27th AIR and 35th AIR in CA Inter and CA Final respectively.

Before getting into entrepreneurial venture in 2010, Neeta was in the Audit and Assurance group of Deloitte, Pune office where she was an active team member and Manager on audit engagement of companies engaged in diverse industries like Automotive, Information Technology, Heavy Engineering and Automotive Ancillaries.

She has interviewed more than 500 finance professionals before donning the hat of a CEO with IAPL. She is fiercely passionate about assisting people get their dream jobs at the same time supporting employers get skilled and quality hires in the agreed Turn Around Time (TAT). She mentors newly qualified Chartered Accountants and guides them in figuring out the next steps which could be daunting. She enjoys sharing her wisdom, insights and experiences with them.



Chandan Lahoti
Co-Founder

CA Chandan is a Chartered Accountant and ex-EY. He was with EY for over 15 years in the Audit and Assurance department and was taking care of the recruitment vertical from the business side for quite a few years. He has interviewed over 1000 finance professionals during his career.

Though Chandan has worked in Audit and assurance he has great domain knowledge in Direct and Indirect taxes as well. He is very active on various industry forums over and above AASB and WITC such as Maheswari Vidya Pracharak mandal, Maheshwari professional forum, Maheshwari industrial group etc. He likes mentoring fresh qualified CA and is a mentor with various groups across India.

He has worked on Audit/ Assurance Engagement of large multinationals in India as well as overseas. As a part of EY he has led and managed Audit of Large Listed entities including the likes of Cummins India, Bharat Forge, Eaton etc.

**BELOW ARE SOME OF THE
AREAS WE HAVE EXPERTISE IN:**

Proactive sourcing

1

Technical recruiting and shortlisting

2

**Pre-screening to ensure candidates meet the
exact requirements**

3

Conducting interviews and summary notations

4

On-boarding

5

Induction

6

**OUR EXPERT RECRUITMENT TEAMS HELP
COMPANIES FIND TOP-QUALITY CANDIDATES FOR
OPEN FINANCE & ACCOUNTING JOBS IN INDIA.**

- **Financial Accounting**
- **Financial Controller**
- **Financial Director / CFO**
- **Management Accountant**
- **CA Fresher**
- **Accountant/Bookkeeper**
- **Accounts Payable**
- **Accounts Receivable**
- **Payroll**
- **Shared Services**
- **Internal Control**
- **Merger & Acquisition**
- **Corporate Finance**
- **Forensic Accounting**
- **Insolvency and Restructuring Internal Audit**
- **Practice (Audit) and Assurance**
- **Direct & Indirect Tax**
- **Environmental Social Governance Services**

OUR SEARCH AND SELECTION PROCESS

In this digital age where CVs have filled up the internet, we understand the importance of pounding through the tons of CV till we find the right candidate for the Job. The work we do at Insight, is based on discipline and comprehensive approach which ensures our client find the right candidate who will meet all technical requirements.



OUR RECRUITMENT PROCESS

TO START WITH

We define our parameters: We first confirm your exact requirements for the candidate you are looking out for.

We make use of the following methods in sourcing the right candidate.



Influencers



Naukri



Sub Vendors (Current Big 6 senior people or Industry Senior people)



IIM



LinkedIn



CA Platforms



Our team leaders are a part of several communities and groups where they are socially active, we get lot of relevant resumes from them as well.

SOME OF OUR CLIENTS



OUR ACHIEVEMENTS



MEET THE TEAM LEADS

CA Twinkle Lahoti
Sr. Team Lead



Twinkle Lahoti, a Chartered Accountant since 2012, understands client business requirements and sources appropriate candidates based on candidate aspirations.

 **CA Twinkle Lahoti**
 +91 - 92092 25171
 twinkle@insightadvisors.in

Apurva Kulkarni
Sr. Team Lead



Apurva is an experienced professional with over 15 years of diverse experience in project management and human resources, including more than 5 years specializing in recruiting finance professionals. She excels at identifying and attracting top finance talent, leveraging her strong foundation in strategic planning and people management.

 **Apurva Kulkarni**
 +91 - 75585 17183
 apurva@insightadvisors.in

Pragati Bansal
Team Lead



Pragati has done a Master's degree in Human Resources & Marketing with more than 3 years of experience in Talent acquisition and her expertise is in end-to-end recruitment.

 **Pragati Bansal**
 +91 - 79787 60025
 pragati@insightadvisors.in

Lubna Kazi
Team Lead



Lubna has a total of 5 yrs. of experience in Talent Acquisition (End-to-End Recruitment) and around 3 years of experience in Finance Recruitment. She has a diverse background in recruitment for the Domestic & International voice process. She has technical Recruitment for Engineers.

 **Lubna Kazi**
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 lubna@insightadvisors.in

CA Swati Tibrewal
Team Lead



Chartered Accountant with 13 years of diverse experience in finance, audit and corporate strategy. Recently transitioned into finance professional recruitment, combining deep industry insight with a passion for connecting top talent with the right opportunities

 **CA Swati Tibrewal**
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 swati@insightadvisors.in

Shrushti Maheshwari
Senior Talent
Acquisition Specialist



Shrushti is an MBA (Finance) and Semi-qualified Chartered Accountant and takes pride in her ability to connect the right people with the right opportunities, she is ensuring both organizational alignment and candidate satisfaction.

 **Shrushti Maheshwari**
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Purva Sharma
Senior Talent
Acquisition Specialist



Purva holds an MBA in Human Resources and has over 3+ years of experience in Talent Acquisition and Learning & Development. She specializes in campus, lateral, and bulk hiring across domains, with exposure to leading MNCs. Her expertise lies in identifying quality talent and building strong professional relationships to support organizational growth.

 **Purva Sharma**
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THANK YOU

You will no doubt appreciate that a firm profile of this nature is unlikely to contain every aspect of our approach, methodology and work plan. Whilst we have made sincere attempts, through this profile to communicate all the relevant matters, we will be pleased to have an opportunity to discuss with you to resolve any queries, which you may have.

Connect With Us :



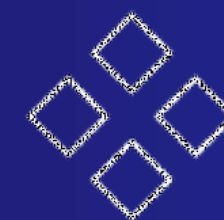
linkedin



Instagram



Website



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